



Case study



It's about having the right information at your fingertips

Norwegian IT distributor Avant IT AS has successfully incorporated JetAdvice Manager into its very core

“ JetAdvice is the best MPS solution we've ever experienced - *Lars Eigil Borgeteien* ”

When searching for a new printer fleet management solution, Avant IT looked for full data flexibility, user friendliness, and easy backend integration.

“It is imperative for our business that the right information is available for the right people at the right time. After a thorough comparison of different solutions, we found that JetAdvice Manager was the best solution. We customize reports exactly as we want. This gives us a strong foundation to base our decisions on”, says Lars Eigil Borgeteien, product and solutions consultant at Avant IT.

Besides the many possibilities for information delivery, Avant IT needed a solution that reduces the time spent on

supply fulfillment and invoicing processes and is easy to operate for employees.

“The ease-of-use in JetAdvice Manager is phenomenal. Our employees have definitely increased their efficiency and can spend time on more important tasks. In addition to that, the response and follow-up time from the sales and support teams have been impressively short from the start”.

“We are aiming for full integration with Dynamics during 2018 to automate back office processes and reduce manual tasks. All in all, JetAdvice is the best MPS solution we've ever experienced”, Lars Eigil Borgeteien states. Avant IT was one of the first JetAdvice partners beta testing HP Smart Device Services.

Avant IT AS

Avant IT is the result of a merger between Laser Tone Norge AS and CRM Norge AS on January 1, 2018.

The Norwegian IT distributor delivers tailored IT solutions for Nordic customers. Among the focus areas are Office 365, Cloud solutions, Microsoft Dynamics 365, print & document handling, and software development. Avant IT is a dedicated HP Partner First Gold and Microsoft Gold Cloud CRM Partner.

